

*BMC*



**THE COUNCIL OF THE CITY OF BINGHAMTON  
STATE OF NEW YORK**

Date: May 4, 2022

Sponsored by Council Members: Scaringi, Resciniti, Riley, Friedman, Burns, Scanlon, Strawn

Introduced by Committee: Finance

**RESOLUTION**

*entitled*

**A RESOLUTION AUTHORIZING THE MAYOR  
TO ENTER INTO A TERM AGREEMENT WITH  
KEYSTONE ENVIRONMENTAL SERVICES  
FOR ENVIRONMENTAL SERVICES**

WHEREAS, the Mayor of the City of Binghamton wishes to enter into a term agreement with Keystone Environmental Services (KES) for environmental services; and

WHEREAS, the total annual cost is not to exceed \$50,000; and

WHEREAS, the rate for each service to be provided is set forth in the attached fee schedule;  
and

WHEREAS, a requisition for a purchase order must be submitted for requested work; and

WHEREAS, funding for such services must be drawn from applicable department budget lines and approved by the Board of Contract and Supply; and

WHEREAS, the term agreement will be in effect for one (1) year with an option to renew for two (2) additional years.

NOW, THEREFORE, the Council of the City of Binghamton, duly convened in regular session does hereby:

RESOLVE that the Mayor of the City of Binghamton, or his designee, is hereby authorized to enter into a term agreement, approved as to form and content by the Office of Corporation Counsel, with Keystone Environmental Services (KES) for environmental services at an annual cost not to exceed \$50,000; a requisition for a purchase order must be submitted for requested work, that funding for this purpose will be deducted from applicable department budget lines and must be approved by the Board of Contract and Supply, and the term agreement will be in effect for one (1) year with an option to renew for two (2) additional years.

Introductory No. R22-47

Permanent No. 22-47

Sponsored by City Council Members:  
Scaringi, Resciniti, Riley, Friedman, Burns, Scanlon,  
Strawn

A RESOLUTION AUTHORIZING THE MAYOR TO  
ENTER INTO AN AGREEMENT WITH  
KEYSTONE ENVIRONMENTAL SERVICES FOR  
THE 2022 ENVIRONMENTAL TERM  
AGREEMENT

The within Resolution was adopted by the Council of  
the City of Binghamton.

Date 5/4/22  
City Clerk [Signature]

Date Presented to Mayor  
5/9/22

Date Approved  
Mayor [Signature]

	Ayes	Nays	Abstain	Absent
Councilman Scaringi				✓
Councilwoman Resciniti	✓			
Councilwoman Riley	✓			
Councilwoman Friedman	✓			
Councilman Burns	✓			
Councilman Scanlon	✓			
Councilman Strawn	✓			
<b>Total</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>1</b>

Code of the City of Binghamton

Adopted  Defeated  
6 Ayes 0 Nays 0 Abstain 1 Absent

I hereby certify the above to be a true copy of the legislation adopted by the Council of the City of Binghamton at a meeting held on 5/4/22. Approved by the Mayor on 5/9/22. [Signature]



A Division of Keystone Material Testing, LLC

**2022 ENVIRONMENTAL CONSULTING FEE SCHEDULE**

SERVICE	UNIT FEE
<b>PERSONNEL</b>	
Member/Director	\$ 120.00/Hour
Professional Engineer	\$ 120.00/Hour
Project Manager	\$ 90.00/Hour
Sr. Environmental Scientist	\$ 85.00/Hour
Environmental Hygienist	\$ 85.00/Hour
Environmental Field Sampling Technician	\$ 75.00/Hour
Lead Inspector/Risk Assessor	\$ 75.00/Hour
Asbestos Building Inspector	\$ 75.00/Hour
Asbestos Project Designer	\$ 75.00/Hour
Asbestos Project Monitor/Air Sampling Technician	\$ 65.00/Hour
Asbestos Project Administrator/Management Planner	\$ 60.00/Hour
Thermal Imaging Level I Technician with Camera	\$ 110.00/Hour
CADD Technician	\$ 65.00/Hour
Administration	\$ 60.00/Hour
Light Duty Field Sampling Vehicle Fully Equipped	\$ 175.00/Day
<b>REIMBURSABLE EXPENSES</b>	
<b>Laboratory Fees – Asbestos, Lead, Mold, HAZMAT</b>	
Sample Analysis	Per Quote (Cost +)
<b>Reproduction/Prints/Scans/Photocopies</b>	
In-House Prints 24x36	\$ 2.50/Each
30x42	\$ 3.00/Each
In-House Mylars 24x36	\$ 10.00/Each
30x42	\$ 15.00/Each
In-House Copy Services 8½x11	\$ 0.20/Each
11x17	\$ 0.30/Each
Outside Copy Services	Cost + 15%
<b>Travel</b>	
Mileage	\$ 0.60/Mile
Meals/Lodging	Cost + 15%
Vehicle Rental/Fuel	Cost + 15%
<b>Postage/Courier</b>	
Bulk Postage, Express Mail, UPS, FedEx, DHL, etc.	Cost + 15%
<b>Miscellaneous</b>	
Subcontracted Services	Per Quote (Cost +)
Consumable Supplies	Cost + 15%

The above hourly rates include compensation for professional, technical and non-technical personnel time, equipment, materials, and overhead, which ordinarily would be incurred during the performance of our work. Services are normally billed monthly. A finance charge of 1.5% per month will be billed on all accounts not paid within 30 days of the invoice date. Rates will be revised on January 1 of every year.



**RFP PRICING**

**Pre-Demolition Surveys and Asbestos Testing**

RFP unit pricing for Asbestos Testing PLM/DS \$ 7.00 EA

RFP unit pricing for Asbestos Testing GMR/PLM \$ 17.50 EA

RFP unit pricing for Asbestos Testing TEM \$ 19.00 EA

RFP pricing for pre-demolition Report \$ 424.00 EA

**Project Monitoring and Air Sampling**

RFP pricing for Daily Labor rate per hour.  
(Up to 9 hours) \$ 378.00 DAY

RFP pricing for Half-Day Labor rate  
(UP to 4 hours) \$ 168.00 Half-Day

RFP pricing for PCM Air Sampling  
(24 Hour Turnaround) \$ 5.75 EA

RFP pricing for PCM Air Sampling  
(Immediate Turnaround) \$ 7.75 EA

NOTE: Additional fees not noted here are shown on the attached 2022 KES Fee Schedule.

**Company Name, Address, and Phone Number**

Keystone Environmental Services

58 Exchange Street, Binghamton, NY 13901

Tel: (607) 770-9098

**Authorized Signature for Company**