BLDC

Binghamton Local Development Corporation

Regular Meeting of the Board of Directors of the BLDC Tuesday May 30, 9:00 AM Mayor's Conference Room, City Hall, 4th floor

PROPOSED AGENDA

- I. Call to order: President, Patrick Doyle
- II. Approval of the Minutes of the April 27th Regular Meeting
- III. Presentation of the April 2023 Treasurer Report
- **IV.** Old Business:

None

V. New Business:

RESOLUTION 23-11 A RESOLUTION OF THE BINGHAMTON LOCAL DEVELOPMENT CORPORATION TO ACCEPT THE RECOMMENDATION OF THE LOAN COMMITTEE TO AWARD TEN COMMERCIAL FAÇADE IMPROVEMENT GRANTS.

RESOLUTION 23-12 A RESOLUTION OF THE BINGHAMTON LOCAL DEVELOPMENT CORPORATION TO ACCEPT THE RECOMMENDATION OF THE LOAN COMMITTEE TO AWARD SIX 607 STEP UP GRANTS.

RESOLUTION 23-13 A RESOLUTION OF THE BINGHAMTON LOCAL DEVELOPMENT CORPORATION TO ACCEPT THE RECOMMENDATION OF THE STRATEGIC PRIORITIES COMMITTEE AUTHORIZING TWO HUNDRED FIFTY THOUSAND DOLLARS IN REVOLVING LOAN FUNDS TO BE TRANSFERRED TO THE CITY OF BINGHAMTON AS CDBG PROGRAM INCOME.

VI. Mayor's Remarks

VII. Executive Director's Remarks

VIII. Adjourn

REMINDER: Next BLDC Board Meeting, Thursday, June 22, 9:00 AM



BLDC

BINGHAMTON LOCAL DEVELOPMENT CORPORATION

MONTHLY FINANCIAL REPORT APRIL 2023 FISCAL YEAR 9/1/22—8/31/23 CDBG YEAR 48

JARED M. KRAHAM, MAYOR

BINGHAMTON LOCAL DEVELOPMENT CORPORATION FISCAL ACTIVITY

September 1, 2022 through August 31, 2023

		Date		
Borrower	Amount	Approved		
		Exp	ended Amount	
Marketing Budget	\$ 15,000.00	June 24, 2021	\$11,709.90	UDAG

Restricted Account Annual Income and Expenses- CDBG YEAR 48

September 1, 2022 to August 31, 2023

Projected Income 2018-2019 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 65,187.70 2018-2019 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 87,030.00 2019-2020 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 86,727.72 2019-2020 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 14,982.98 2020-2021 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 14,982.96 2020-2021 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 14,982.96
2018-2019 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 65,187.70 2018-2019 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 87,030.00 2019-2020 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 86,727.72 2019-2020 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 14,982.98 2020-2021 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 14,982.96
2018-2019 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$87,030.00 2019-2020 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$86,727.72 2019-2020 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$14,982.98 2020-2021 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$14,982.96
2019-2020 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 14,982.98 2020-2021 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 14,982.96
2021-2022 BLDC Restricted Account Projected Loan Income (Principal & Interest) \$ 14,982.96 2021-2022 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 217,400.48
2022-2023 BLDC Restricted Account Projected Loan Income (Principal & Interest) 2022-2023 BLDC Restricted Account Actual Loan Income (Principal & Interest) \$ 76,742.66 BINGHAMTON LOCAL DEVELOPMENT CORPORATION - REAL PROPERTY ASSET
10 W. State Street & 12 W. State \$136,955.00 445 State St
Charles St. and Satellite Propertie \$435,000.00 Total Purchase Price (\$30,000/acre) \$50,000 of the total purchase price was paid 5/29/19
Charles St Lot #3 \$186,342.00 Total Purchase Price (\$30,000/acre) \$20,000 of the total purchase price was paid 6/24/2020
Closing Costs \$2,684.25 Total Real Property for BLDC \$760,981.25

Statement of Income and Expense

Restricted Account

Apr-23

Deginning of Month Polones		Apr-23	Year To Date			
Beginning of Month Balance Fiscal Year Beginning Balance		787,323.94	\$	1,031,958.42		
Income						
Loan Interest	\$	1,165.62	\$	2,338.54		
Bank Interest	\$	420.58	\$	3,056.86		
Penalties/Late Fees	\$	-	\$	-		
Loan Principal	\$	1,563.67	\$	3,120.14		
Total Income	\$	3,149.87	\$	8,515.54		
Expense						
NYS Tax Filing Fee	\$	-	\$	-		
Internal Revenue Service	\$	-	\$	-		
Annual Interest Payment to HUD	\$	-	\$	-		
Loan	\$ \$	-	\$	250,000.00		
CDBG Support of Consolidation Plan		-	\$	-		
Misc	\$	-	\$	0.15		
Total Expense	\$	-	\$	250,000.15		
Net Gain (Loss)	\$	3,149.87	\$	(241,484.61)		
End of Month Balance	\$	790,473.81	\$	790,473.81		
Encumbered For All Loans	\$					
Interest committed to HUD 2021-2022 Fiscal Yr.	φ \$	3,056.86				
Available Cash	\$	787,416.95				
Available vasii	Ψ	101, T 10.33				

Checks:

Accounts Receivable Report Apr-23

RESTRICTED ACCOUNT

Borrower	Lo	Original oan Amount	Closing Date	Payment Amount	Amount Paid	Balance
REVOLVING LOANS						
Hanrahan Enterprise	\$	250,000.00	01/31/23	\$ 2,729.29	\$ 2,729.29	\$ 246,879.96
IN DEFAULT:						
VMR Electronics, LLC	\$	108,000.00	05/04/09	\$ 1,475.90	\$ -	\$ 65,366.19
VMR Realty Management, LLC	\$	292,000.00	05/04/09	\$ 1,769.07	\$ -	\$ 261,544.52
TOTAL	\$	650,000.00		\$ 5,974.26	\$ 2,729.29	\$ 573,790.67

Total Active Loans 0
Total Loans 3

Statement of Income and Expense

UDAG Account

Apr-23

Paginning of Month Polones		Apr-23		Year To Date
Beginning of Month Balance Fiscal Year Beginning Balance		\$941,513.97		\$1,241,400.69
INCOME				
Principal Paid on Loans	\$	8,279.08	\$	50,131.94
Loan Interest		2,853.93	\$	21,152.04
Bank Interest	\$	510.68	\$	3,544.90
Late Penalties	\$	-	\$	163.87
BLDC-City of Binghamton Contract	\$	_	\$	52,541.97
Administrative Reimbursement	\$	_		5,660.35
Main Street Grant Reimbursement	\$	-	\$ \$ \$	-
Parade Grant	\$ \$ \$ \$ \$ \$	-	\$	-
Total Income		\$11,643.69		\$133,195.07
EXPENSES				
Loans	\$	_	\$	350,000.00
BLDC-City of Binghamton Contract	*		Ψ	000,000.00
Professional Fees-Credit Check	\$	1,448.75	\$	5,460.05
Insurance Expense	\$	693.75	\$	1,387.50
Accounting Expense	\$	-	\$	5,500.00
Marketing Expense	\$	5,793.65	\$	11,709.90
Property Maintenance Expense	\$ \$ \$	255.00	\$	7,615.00
Community Event	\$	-	\$	8,616.40
Payroll Accruals		\$0.00		\$39,340.40
Total Expenses		\$8,191.15		\$429,629.25
Net Gain (Loss)		\$3,452.54		(\$296,434.18)
End of Month Balance		\$944,966.51		\$944,966.51
Encumbered For All Loans		\$0.00		
Encumbered For Marketing 2022-2023		\$3,290.10		
Encumbered for Bus. Restart - Disaster Loans		\$100,000.00		
Available Cash		\$841,676.41		

Checks: March 2023

994-NYS ECONOMIC COUNCIL-\$555 995-AJ PROPERTY-\$255 996-WALLS INS-693.75 997- WLADIS LAW - \$893.75 998 - MATZO SIGNS \$5793.65 999-WALLS INS-693.75 1000-SARAH GLOSE \$20 1001-RACHEL PRIEST \$20

Accounts Receivable Report Apr-23

·	UDAG ACCOUNT							
		Loan	Closing	ı	Payment		Amount	
Borrower		Amount	Date		Amount		Paid	Balance
Repayment Loans								<u> </u>
142 Court Street, LLC #2	\$	41,467.98	06/01/17	\$	-	\$	-	\$ 2,264.70
DDBing Properties, LLC #2	\$	90,000.00	05/21/13	\$		\$	502.74	\$ 52,318.18
Ellis Brothers	\$	400,000.00	10/10/18	\$	2,908.89	\$	2,908.89	\$ 304,593.30
Emma St., LLC	\$	140,000.00	04/01/19	\$		\$	1,031.22	\$ 108,418.20
One North Depot Special	\$	100,000.00	03/23/16	\$	554.60	\$	1,663.80	\$ 24,558.47
Tom Haines	\$	229,790.00	04/20/18	\$	•	\$	1,560.00	\$ 185,486.39
Renkan Holdings	\$	200,000.00	09/05/22	\$	1,931.21	\$	1,931.21	\$ 191,358.83
Broome County Council of Church	\$	150,000.00	06/15/20	\$	-	\$	-	\$ 150,000.00
KLAW Industries	\$	150,000.00	03/10/23	\$	-	\$	-	\$ 150,000.00
TOTAL	\$	1,501,257.98		\$	8,488.17	\$	9,597.86	\$ 1,168,998.07
Total number of loans	9							
Mini Micro Loans								
Zachary Salisbury - QOLA	\$	5,000.00	05/23/18	\$	150.42	\$	-	\$ 1,789.25
PA Every Architect, PLLC	\$	5,000.00	05/15/20	\$	147.06	\$	-	\$ 432.64
Ariel Hendricks CPT LLC	\$ \$	5,000.00	06/29/20	\$	147.06	\$	-	\$ 4,071.25
TOTAL	\$	15,000.00		\$	444.54	\$	-	\$ 6,293.14
Total Number of Loans	3							
Façade Loans								
One North Depot Façade	\$	100,000.00	03/23/16	\$	684.84	\$	2,054.52	\$ 24,276.80
The Garland, LLC	\$	44,438.00	08/31/20			\$	-	\$ 44,438.00
TOTAL	\$	144,438.00		\$	684.84	\$	2,054.52	\$ 68,714.80
Total number of loans	2							
COVID 19 Emergency Loan								
Arena Hotel Corporation	\$	15,000.00	09/04/20	\$	1,272.11	\$	-	\$ -
Vista Property Management, LLC	\$	15,000.00	09/04/20	\$	1,272.11	\$	-	\$ -
TOTAL	\$	30,000.00		\$	2,544.22	\$	-	\$ -
Total number of loans	2							
	\$	1,690,695.98		\$	12,161.77	\$	11,652.38	\$ 1,244,006.01
Total Open Loans	14							\$0.00

Statement of Income and Expense

Unrestricted Account

Apr-23

	<u> Apr-23</u>	Year To Date
Beginning of Month Balance	\$33,084.22	
Fiscal Year Beginning Balance		\$17,430.01
INCOME		
Application/ Commitment Fee	\$0.00	\$14,000.00
Filing Fees	\$0.00	\$0.00
Admin Fees (SUNY Broome Contract)	\$0.00	\$367.50
Misc Income parade	\$3,750.00	\$6,800.00
Interest Income	\$17.79	\$89.02
		_
Total Income	\$3,767.79	\$21,256.52
EXPENSES		
Marketing Expense	\$0.00	\$0.00
Chamber Events/ GWSA Membership	\$0.00	\$0.00
Loan App Research Expense	\$0.00	\$0.00
Misc. Expenses	\$0.00	\$1,834.52
Insurance	\$0.00	\$0.00
BLDC Training	\$0.00	\$0.00
Total Expense	\$0.00	\$1,834.52
End of Month Balance	\$36,852.01	\$36,852.01

Checks: Jan 2022

Statement of Income and Expense

Broome Enterprise Triad - New York State Account

Apr-23

	<u> Apr-23</u>		Year To Date
Beginning of Month Balance Fiscal Year Beginning Balance		\$0.00	\$0.00
Income: State Checks		\$0.00	\$36,750.00
Total Income		\$0.00	\$36,750.00
Expense:			
SUNY Broome		\$0.00	\$36,382.50
NYS EAP Funding 1% Fee		\$0.00	\$367.50
Total Expense		\$0.00	\$36,750.00
End of Month Balance		\$0.00	\$0.00

Checks:

Statement of Income and Expense **Mayor's Veterans Initiatives** Apr-23

	<u> Apr-23</u>	Year To Date			
Beginning of Month Balance Fiscal Year Beginning Balance	\$ 17,048.01	\$	10,548.01		
Income:					
Mudcat Grant	\$ -	\$	6,500.00		
NY Veterans of Foreign Wars	\$ -	\$	-		
Interest	\$ -	\$			
Total Income	\$ -	\$	6,500.00		
Expense: Opportunities for Broome	\$ -	\$	-		
Total Expense	\$ -	\$			
End of Month Balance	\$ 17,048.01	\$	17,048.01		

Statement of Income and Expense

GRANT ACCOUNT

Apr-23

	<u> Apr-23</u>	Year To Date
Beginning of Month Balance Fiscal Year Beginning Balance	\$5,938.76	\$5,938.76
Income: State Funding Main Street Grant	\$0.00	\$0.00
Total Income	\$0.00	\$0.00
Expense: Main Street Gant Recording w/ Broome Count Main Street payments to property owners	\$0.00 \$0.00	\$0.00 \$0.00
Total Expense	\$0.00	\$0.00
End of Month Total Grant Account	\$5,938.76	\$5,938.76

Expense Detail: (Paid from 9/1/22 to 8/31/23)

None

Delinquent Loan Status - 30 or More Days Overdue Apr-23

Borrower	De	Amount linquent		Balance	Account
VMR Electronics, LLC Default		\$65,366.19		\$65,366.19	Restricted
VMR Realty Management, LL Default	<u>c</u>	\$261,544.52		\$261,544.52	Restricted
Quality of Life Default		\$1,789.25		\$1,789.25	UDAG
Ariel Hendricks CPT LLC		\$4,071.25		\$4,071.25	UDAG
142 Court Street, LLC #2	\$	2,264.70	\$	2,264.70	UDAG
One North Depot Special	\$	554.60	\$	24,558.47	UDAG
One North Depot Façade	\$	684.84	\$	24,276.80	UDAG
PA Every Architect, PLLC	\$	147.06	\$	432.64	UDAG
	Totals	\$336,422.41		\$384,303.82	
NOTE:	OTE: UDAG Receivables: Rest Receivables:			\$1,244,006.01 \$573,790.67	
The total of outstanding balance The total of the delinquent outs The current delinquency per		\$1,817,796.68 \$336,422.41 ** 18.51%			

The BLDC Portfolio outstanding balance total is made up of Restricted and UDAG Loans.

 $\underline{\textbf{Note:}}$ These figures do not include late fees or other fees owed

^{**}Effective 01/31/2023 the delinquency percentage of all loans not designated as non-performing is 0.52%

April 27, 2023

RESOLUTION 23-11 A RESOLUTION OF THE BINGHAMTON LOCAL DEVELOPMENT CORPORATION TO ACCEPT THE RECOMMENDATION OF THE LOAN COMMITTEE TO AWARD TEM COMMERCIAL FAÇADE IMPROVEMENT GRANTS.

WHEREAS, the Binghamton Local Development Corporation (the "BLDC") approved the creation of a Commercial Façade Improvement Grant Program at a regular meeting on April 28, 2022; and

WHEREAS, the BLDC received certain applications for funding though the Commercial Façade Improvement Grant Program ; and

WHEREAS, the BLDC Loan Committee has recommended funding the applications listed in Attachment A attached hereto; and

WHEREAS, the applications meet the criteria outlined in the Program Guidelines for the Commercial Façade Improvement Grant Program;

NOW, THEREFORE, the Board of Directors of the Binghamton Local Development Corporation duly convened at a regular meeting, does hereby:

RESOLVE, to accept the recommendation of the Loan Committee to award Commercial Façade Improvement Grant funds to the applicants listed in Attachment A; and be it further:

RESOLVED that reasonable changes to the scope of the approved applications may be made at the discretion of the President.

I, Ron Sall, hereby certify the above resolution was approved by the Binghamton Local Development Corporation at a regular meeting held on May 25, 2023

Ron Sall, Secretary Binghamton Local Development Corporation

Attachment A

Month of LC	Applicant	Address	Total Project Cost		BLDC Award	
April	Team World	498 Conklin Ave.	\$	46,320.24	\$	12,500.00
		13903				
May	Innovation	30 Charles St.	\$	121,555.00	\$	25,000.00
	Associates	13905				
May	Anthony Brunelli	186 State	\$	87,950.00	\$	35,000.00
	Fine Arts	St.013901				
May	Triple Cities Maker's	362 State St. 13901	\$	35,000.00	\$	17,500.00
	Space					
May	Korchynsky	25-27 Court St.	\$	124,000.00	\$	40,000.00
	Enterprises (Old	13901				
	World Deli)					
May	Binghamton Club	83 Front St. 13905	\$	102,552.00	\$	15,000.00
May	Phelps Mansion	191 Court St.	\$	1,875.00	\$	1,406.00
	Museum	13901				
May	Owen Bly	33 Court St. 13901	\$	38,450.00	\$	19,275.00
May	VP Court	25 Court St. 13901	\$	80,000.00	\$	30,000.00
	(Downtown Liquors)					
May	Clinton Wood LLC	58 Clinton St.	\$	7,000.00	\$	5,250.00
		13905				

April 27, 2023

RESOLUTION 23-12 A RESOLUTION OF THE BINGHAMTON LOCAL DEVELOPMENT CORPORATION TO ACCEPT THE RECOMMENDATION OF THE LOAN COMMITTEE TO AWARD SIX 607 STEP UP GRANTS.

WHEREAS, the Binghamton Local Development Corporation (the "BLDC") approved the creation of 607 Step Up Grant Program at a regular meeting on April 28, 2022; and

WHEREAS, the BLDC received certain applications for funding though 607 Step Up Grant Program; and

WHEREAS, the BLDC Loan Committee has recommended funding the applications listed in Attachment A attached hereto; and

WHEREAS, the applications meet the criteria outlined in the Program Guidelines for the 607 Step Up Grant Program;

NOW, THEREFORE, the Board of Directors of the Binghamton Local Development Corporation duly convened at a regular meeting, does hereby:

RESOLVE, to accept the recommendation of the Loan Committee to award 607 Step Up Grant funds to the applicants listed in Attachment A; and be it further:

RESOLVED that reasonable changes to the scope of the approved applications may be made at the discretion of the President.

I, Ron Sall, hereby certify the above resolution was approved by the Binghamton Local Development Corporation at a regular meeting held on May 25, 2023

Ron Sall, Secretary Binghamton Local Development Corporation

Attachment A

Company Name	Participant Name	BLDC Award
	_	
Buutiey is Naturel	Christine McKnight	\$5,000
LoveSick Doll Art	Dominique Munoz	\$5,000
Hillfam Landscaping and Property	Ricky Hill Sr	\$5,000
Preservation		
Vedova la Couverture	Tatiana Williams	\$5,000
Vloom Decor	Shaniyah Way	\$5,000
KoKeDaMa Flora	Jasmine McAvoy	\$5,000

May 25, 2023

RESOLUTION 23-13 A RESOLUTION OF THE BINGHAMTON LOCAL DEVELOPMENT CORPORATION TO ACCEPT THE RECOMMENDATION OF THE STRATEGIC PRIORITIES COMMITTEE AUTHORIZING TWO HUNDRED FIFTY THOUSAND DOLLARS IN REVOLVING LOAN FUNDS TO BE TRANSFERRED TO THE CITY OF BINGHAMTON AS CDBG PROGRAM INCOME.

WHEREAS, the Binghamton Local Development Corporation (the "BLDC") wishes to support the revitalization of commercial corridor in the City of Binghamton by supporting the redevelopment of a municipal parking lot; and

WHEREAS, the Binghamton Local Development Corporation Board Strategic Priorities Committee recommends two hundred and fifty thousand dollars from the Restricted Fund to be allocated for this purpose; and

WHEREAS, the project will be included in the FY49 Annual Action Plan; and

WHEREAS, the project will be completed as may be approved by the City of Binghamton Planning Director, City of Binghamton Supervisor of Building Construction, City of Binghamton Engineer, Code Enforcement, Binghamton City Council, and corporation counsel for the BLDC.

NOW, THEREFORE, the Board of Directors of the Binghamton Local Development Corporation duly convened at a regular meeting, does hereby:

RESOLVE to authorize the two hundred fifty thousand dollars in Revolving Loan Funds to be transferred to the City of Binghamton as CDBG Program Income:

RESOLVED, that the President of the BLDC is hereby authorized and empowered to make necessary changes to the program accordingly.

I, Ron Sall, hereby certify the above resolution was approved by the Binghamton Local Development Corporation at its regular meeting held on May 25, 2023.

Ron Sall, Secretary Binghamton Local Development Corporation